

JEFFERSON S. BURTON

RESUME



864 South 100 East Salem, Utah 84653 jefferson.burton@gmail.com (801)-372-5350

SUMMARY OF ACCOMPLISHMENTS

- Consistently rated in the top 1% of the profession over several decades
 - Provided direct supervision to a Regional Training Institute of over 11,000 students that has been nationally recognized for excellence
 - Turned a marginal recruiting sales force into the #1 producer in the nation for 3 years running
 - Recognized as the #1 executive and selected to lead an organization with over 7,500 personnel
 - Chosen from a large pool of executives to rebuild a failed organization
 - Selected as the premier trainer for curriculum development and delivery in a 1,500 person organization in Europe
 - Consistently singled out as a gifted team builder and mentor
 - Maintained a 100% industry success rate in delivering value to customers over a 10 year period
 - Rated in the top 1% of all organizational leaders and selected for an advanced degree program
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CORE COMPETENCIES

- Skilled liaison who effectively interacts with government officials and business leaders
 - Experienced in management of non-profit charitable organizations and fundraising
 - Gifted communicator
 - Easy style that effectively motivates subordinates and peers to achieve excellence
 - Talented team builder and mentor
 - Highly effective and sought after public speaker
 - Award winning trainer and teacher
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EXPERIENCE

State Administrative Officer – Bennion Veterans Home

November 2019 – Present

Utah Department of Veterans and Military Affairs (Payson, Utah)

- Responsible for 108 Veterans in skilled nursing facility with 250 employees
- Interface with the Federal Department of Veterans Affairs
- Responsible for billing and cash flow

Commanding General (CEO) – Major General

October 2012 – Retired November 2019

US Army/National Guard (Draper, Utah)

- Served as a member of the Governor's Cabinet
- Provided inspirational leadership and vision for over 7,500 employees
- Developed close working relationships with members of Utah's Congressional Delegation
- Managed strategic issues on Capitol Hill at the state and national level
- Maintained close relationships with members of the Federal Congressional Delegation